

An absolute focus on a quality, efficient and reliable service

MARTEX has been in the truck parts market for nearly 30 years and we have, over the years, been able to grow and develop our offer to the market, which today is one of the most comprehensive and biggest in Poland. This has been made possible through the support of our customers and partners; an absolute focus on a quality, efficient and reliable service along with a strong long term focused owner. With a strong network based on 30 branches, a huge central warehouse and hub warehouse, we can offer very attractive and sustainable products offer – now and in the future.



Central Warehouse - a bird's-eye view:



The new multi-level mezzanine



MARTEX employees more than 500 employees

■ Changing market needs

Our market is changing and our customers expect us to stay agile and respond to market developments. Here is what is happening on the Central Warehouse in Dąbrowa Górnicza and how we will improve our services to meet requirements for 2020 and beyond.

We have already completed the new multi-level mezzanine and we can already see improved operations. Demand has increased and we are pleased to announce that we will add capacity into the services.

■ Sustainable logistics solutions - major challenge for MARTEX logistics

A major challenges for the logistics department is the sustainable logistic solutions; dynamic development of the sales network and growing sales. Ensuring an efficient supply chain and delivery of goods to branches and customers are very crucial for the industry. MARTEX invested in logistical solutions. Therefore a new, multi-level mezzanine has been completed and operating. An investment of almost 500.000 Euros, which provides MARTEX customers with greater availability and faster delivery.

The construction of a mezzanine directly above the packing stations, placing fast movers on the mezzanine, connection with a conveyor line with packing stands and allowed significantly to decrease delivery time of customer orders.

Thanks to the construction of mezzanine which is

placed directly above packing stations we decreased time to delivery fast movers have changed , the main warehouse:

- has been enlarged from 20,000 m² to almost 22,000 m²
- can hold 21k pallet spaces
- reduce delivery time by 30%

Every day nearly **300 employees and 350 vehicles are involved** in the distributions of our product range. This gives us the possibility of **2 million issued goods lines and over 10 million parts to be delivered per year.**

Thanks to advanced warehouse management systems and customized logistics solutions, we are able to meet the requirements of our customers.

Sustainability is a prioritised area for us and a central part of our strategy – our core vision is 'Supplying truck parts as quick as possible'. That is why we see our task as providing sustainable logistics solutions to our customers as an important part of our business – it makes switching to environmentally friendly, smooth transition and reliable solutions.

Our goal is a further development of logistics solutions as well as the optimal networking of existing transport routes and carries in connection with our new branches network in Poland.

Over the last number of years we have made enormous efforts to strenghten our market position and develop logistics services. We have high hopes for new MARTEX logistics solutions.

Martex' Values

Constant Growth – we develop, offer higher and higher customer service standard, have broad assortment of products, lead to be an expert.

High quality service - we have implemented ISO 9001:2015 standard

Close cooperation - we give our client possibilities, adjust them to their needs, we listen and treat them specially.

Innovation - we are still improving and implementing new solutions. We have worked out an innovative system dedicated for TRUCK

market. In practice it means an individual approach to each customer, a dedicated and experienced counsellor and professional support and technical consulting based on longstanding experience of highly qualified workers.

Having positive influence on society through our brands, commercial actions and relations – donations, sponsoring, etc. We are working to realise a long-term goal which is development of a balanced activity.

Corporate social responsibility - apart from economic goals we

also focus on enviromental and social activities. The company supports the sports activities of employees. Among the other things, the football team participating in the amateur league. MARTEX is the main sponsor of the leading table tennis and speedway clubs. Both located in Rybnik.

Appretiation of tradition - we look into future remembering the past. We build close relations with our employees to make them treat the company like home.